

# Market Update

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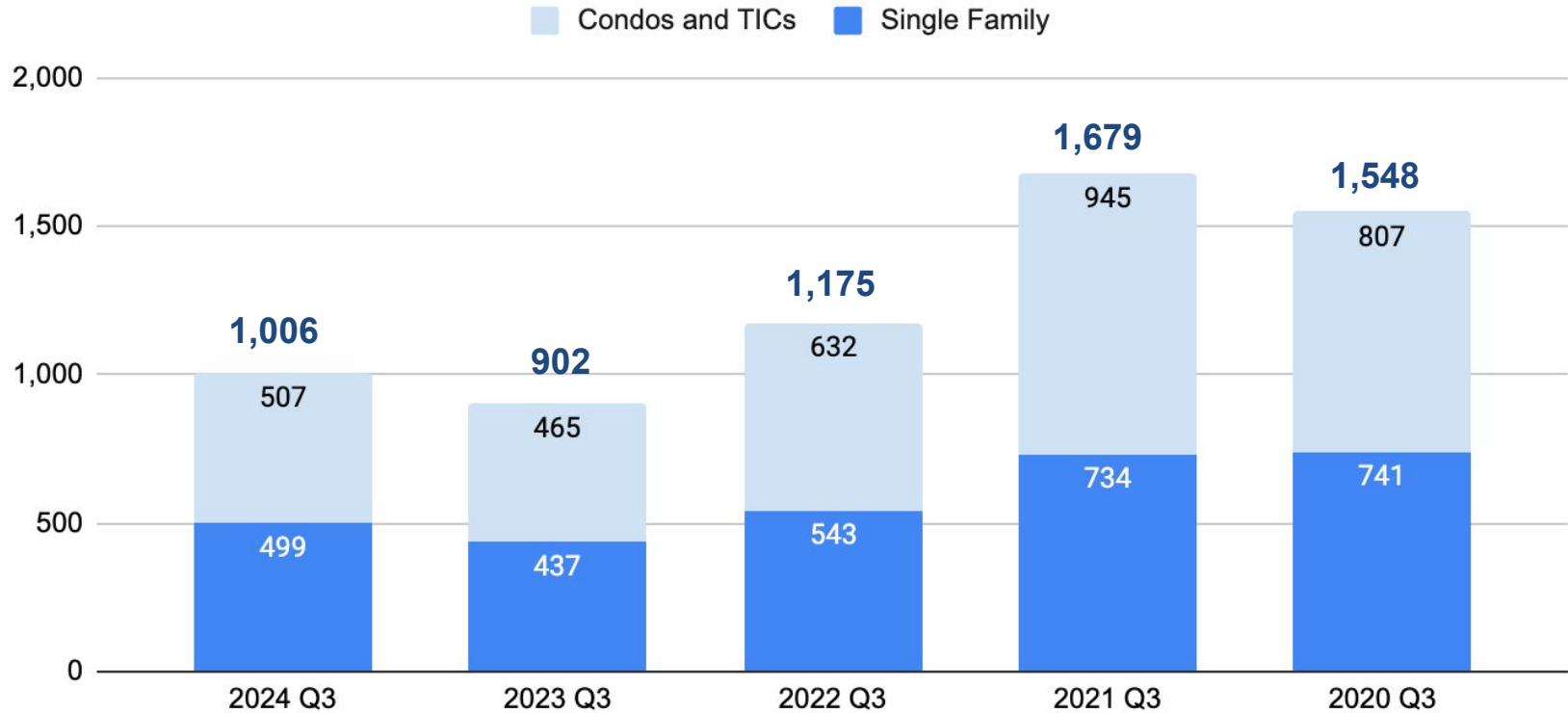
## Q3 2024

by Amanda Martin & Ying He

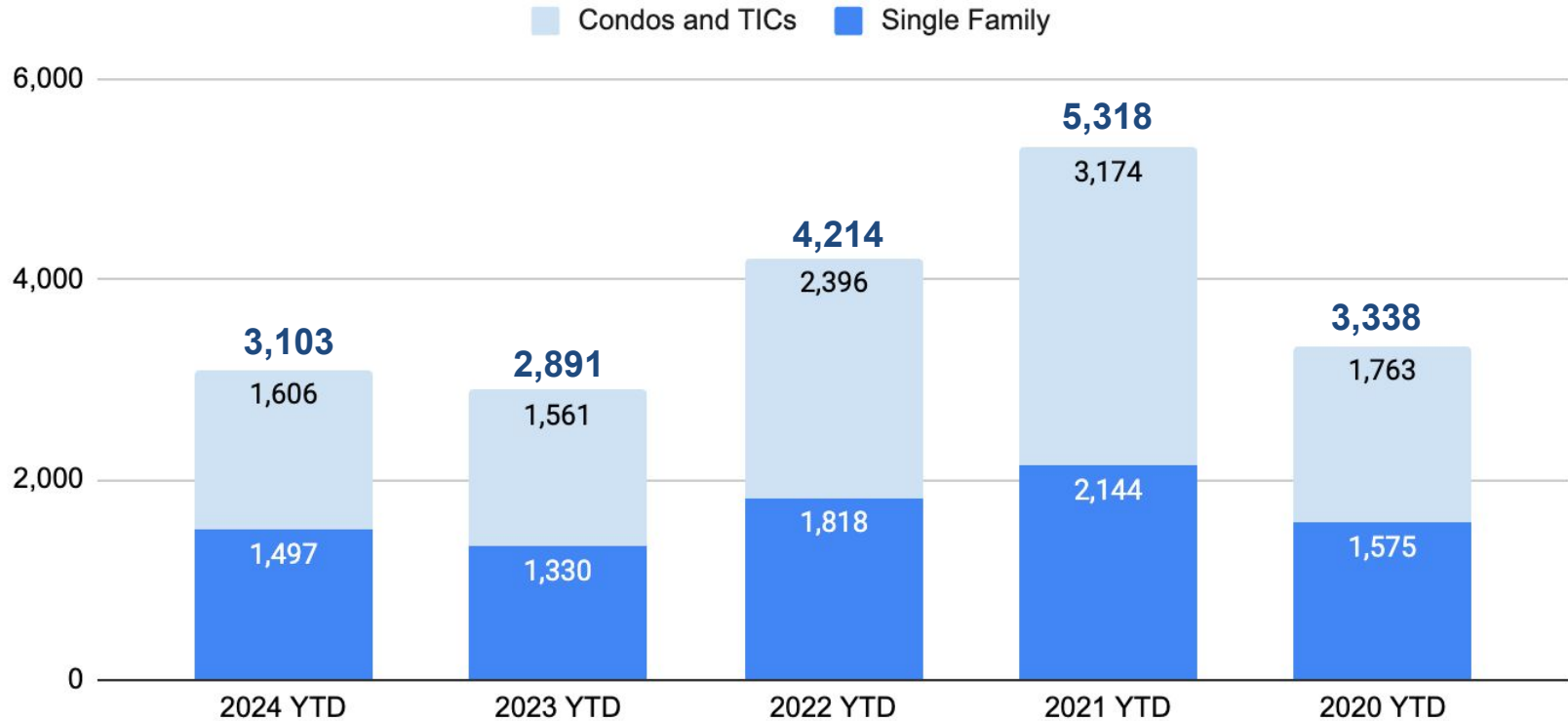
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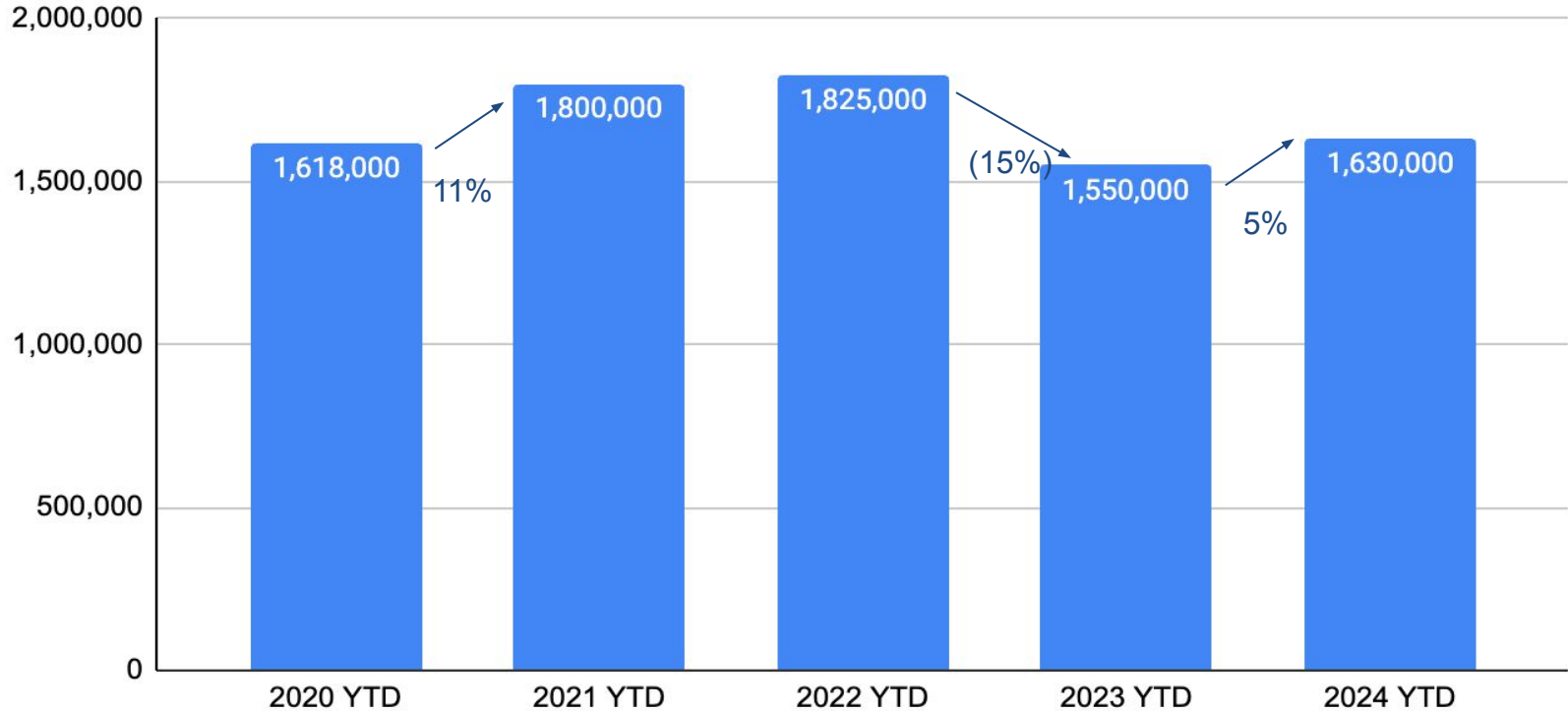
## Single Family, Condos and TIC Transactions - Third Quarter



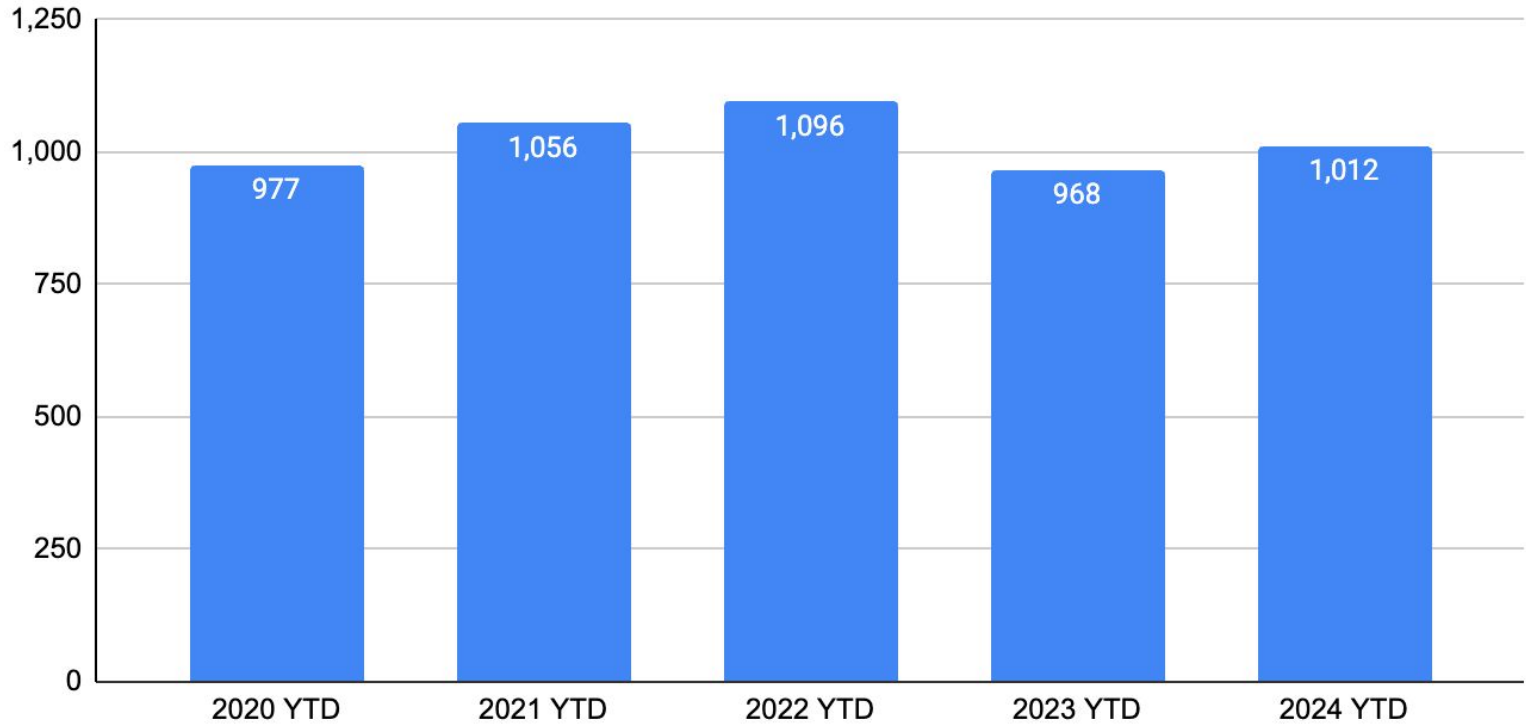
## Single Family, Condos and TIC Transactions - Q3 Year-to-Date



## Single Family Median Price 2020 - 2024 Year-to-Date Comparison



## Single Family Price per SF 2020 - 2024 Year-to-Date Comparison



## Other Important Indicators – Single Family

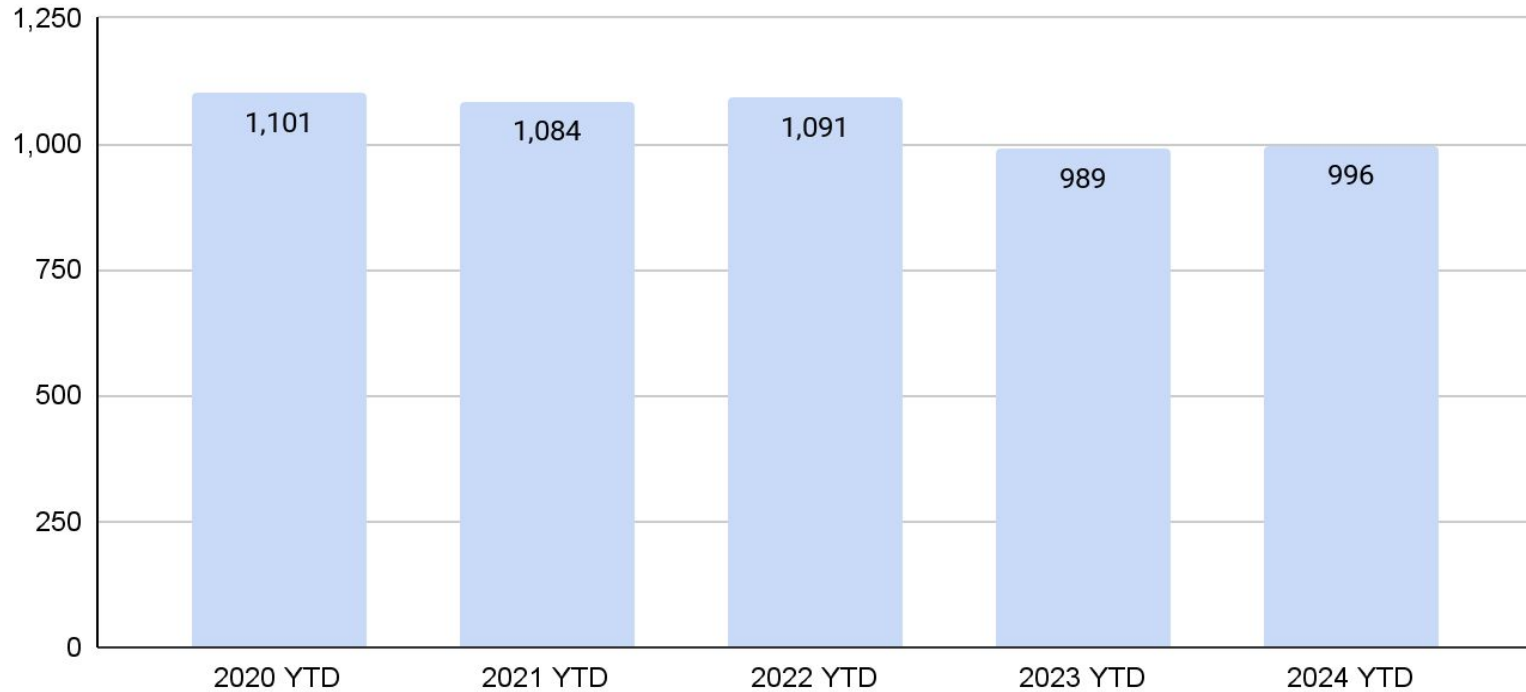
	2024 YTD	2023 YTD	2022 YTD	2021 YTD	2020 YTD
<b>Days on Market</b>	14	15	12	12	14
<b>Overbid %</b>	12%	5%	22%	20%	8.2%

## Condo/TIC Median Price 2020 - 2024 Year-to-Date Comparison





## Condo/TIC Price per SF 2020 - 2024 Year-to-Date Comparison

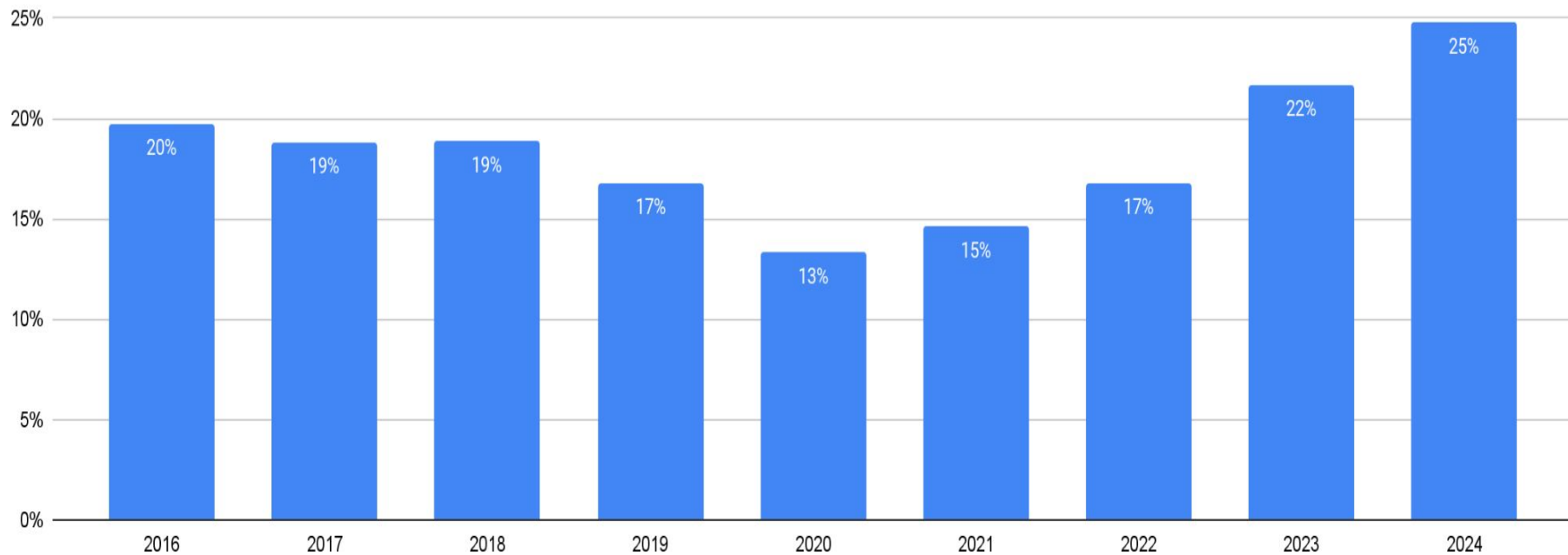


## Other Important Indicators – Condos and TICs

	2024 YTD	2023 YTD	2022 YTD	2021 YTD	2020 YTD
<b>Days on Market</b>	32	33	22	26	27
<b>Overbid %</b>	1.7%	0%	4.6%	3.7%	0.4%

# Cash Deals

Cash Deals as Percentage of Total Transactions Over the Years



# 2024 YTD Cash Deals By District

	Cash Deals	Total Transaction	%
District 1	74	231	32%
District 2	74	334	22%
District 3	26	132	20%
District 4	43	243	18%
District 5	124	495	25%
District 6	40	180	22%
District 7	114	311	37%
District 8	109	351	31%
District 9	179	694	26%
District 10	38	338	11%
Total	821	3,309	25%

# Interest Rate

	Interest Rate	Payment on \$1,000,000 loan
Recently seen:	5.80%	\$5,868
Oct. 3rd, 2024	6.12%	\$6,073
Oct. 5th, 2023	7.49%	\$6,985
Oct. 6th, 2022	6.66%	\$6,426
Oct. 7th, 2021	2.99%	\$4,211
Oct. 8th, 2020	2.87%	\$4,146
Oct. 3rd, 2019	3.65%	\$4,575
Payment amounts don't include Tax and Insurance		

# Thank you!

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Amanda Martin  
License #0138624  
415-601-9111

Ying He  
License #01964556  
415-941-1581